

# The **Wawa**® Story

**Wawa, Inc is headquartered in Wawa, Pennsylvania** and currently operates a chain of over 1,110 convenience stores in a nine-state area, including New Jersey, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, Florida, Alabama, North Carolina, Georgia, Ohio, and Washington DC. The company was founded in 1803 in New Jersey, and incorporated in 1865 as the Millville Manufacturing Company, a textile company with mills in several states and sales offices across the country. In 1892, George Wood, founder of Wawa Dairy Farms, bought a house in Delaware County, PA near a train station named Wawa. A large mill pond on the Chester Creek below the station was a favorite gathering place for Canada Geese and the surrounding area



Wawa Dairy Milk Wagon (1929)

The Wawa Dairy specialized in processing; and the home delivery of “doctor certified” milk. Wawa dairy products have always enjoyed an excellent quality reputation. In the 1960’s, Grahame Wood, George Wood’s grandson, recognized the changing trends in the marketplace. Textile manufacturing was moving out of the area, and the need for the home delivery of milk had declined dramatically. Consumers were discovering supermarkets, and shopping patterns were changing. He realized that these changes represented an opportunity for a new distribution outlet for Wawa Dairy products.

Grahame Wood was determined to embrace change and meet the evolving needs of the community. On April 16, 1964, the first Wawa Food Market opened in Folsom, PA. Throughout Wawa’s evolution the core values of the company have remained the same. Today Wawa is not only the name of the thriving company but a symbol of the company’s culture. Just like a majestic flock of Canada geese flying synchronously in “V” formation, Wawa employs the principles of teamwork, group consensus and encouragement in the company.

The Wawa Dairy has also continued to expand and has produced fine quality products for almost a century. Today, this facility includes state-of-the-art dairy processing equipment, a warehouse complex and fleet maintenance facilities.

Wawa Food Markets are highly specialized convenience stores that emphasize food service and superior quality perishable products. Wawa’s own brands include a complete line of fluid dairy products and a range of cold beverages such as tea, 100% fruit juices and lemonade. Wawa stores offer a large fresh foodservice selection, including Wawa brands such as custom prepared hoagies, freshly-brewed coffee, Sizzli hot breakfast sandwiches, specialty beverages, an assortment of soups, sides and snacks and dinner items including burgers, crispy chicken sandwiches and more!

Wawa’s signature branded coffee, introduced in the 1970’s, is now one of the most popular Wawa products. It is a true proprietary, private label blend, available only at Wawa stores. Wawa is unrivaled in the amount of coffee varieties we offer our customers. The company prides itself in delighting customers and having something to please every palate. Wawa’s varieties include regular, decaf, flavored coffees and varieties from around the world. Wawa customers enjoy more than 182 million cups of freshly brewed Wawa coffee each year. Today, Wawa sells over 80 million built-to-order hoagies annually. In fact, Wawa was instrumental in having the “hoagie” named the Official Sandwich of Philadelphia.

Wawa’s addition of gasoline to our new stores is part of our ongoing commitment to offer value and convenience to our customers. Each Wawa store featuring gasoline provides an average of 16 fueling dispensers and receives gas deliveries every day. Surcharge-free ATMs contribute to convenience for our customers as well. Most Wawa stores are open 24 hours a day, 7 days a week, 365 days a year. In addition to the store-level experience, customers can access their Wawa favorites through mobile ordering, curbside pickup, delivery options and Catering Online. At Wawa, our core purpose is fulfilling lives, every day, for our customers, our communities and each other. 🦋